



About Frick India Limited Unlisted Equity

(i) FRICK INDIA LIMITED was incorporated as a public limited company in 1962 in partnership with Frick Company USA, one of the oldest and largest manufacturers of industrial refrigeration and air conditioning equipment. Frick India is now independent and diversified to become one of the leading companies with equipment that is among the best in the world.

(ii) Today, Frick India Limited is India's largest equipment manufacturer and full-service provider of industrial refrigeration equipment. The company also undertakes turnkey project installations and has over 50 years of experience in manufacturing and distributing refrigeration equipment. It offers energy-efficient and reliable refrigeration equipment and systems in India. It is also exported to 45 countries across the globe. The company's manufacturing facility is located at Faridabad (Haryana), on the outskirts of the national capital, spread across 22 acres in a multi-block complex.

(iii) Frick India has the unmatched advantage of taking one-stop responsibility for turnkey refrigeration and air conditioning systems, including design, manufacture, packaging, installation, and servicing as per standard specifications, as well as custom-made products as per specific requirements of its customers. Thanks to the collaboration and technology from UK, Japan, USA and Europe, Frick India also offers Frick India Online Energy Management System (FEMS) for all industrial refrigeration applications.

The company currently manufactures a host of equipment including various types of compressors and packaged condensers, air handling equipment, liquid circulation pumps, ice making equipment, plate and blast chillers, packaged chillers etc. Used for industrial cooling panels and PUF panels. The company listed 5,99,975 shares on the Metropolitan Stock Exchange of India (MSEI) on December 31, 2015. The company's shares are listed on MSEI and are not traded among interested parties, but market price data is not available.

Key Findings for FY 2019-20:

1. Revenue for FY 2019-20 declined 8.5% YoY. There has been a declining trend in sales for the last four years.
2. Frick India has been able to reduce its debt by around 6 Cr. As of 31 March 2020, Frick India has short and long-term debt of up to 11 Cr.
3. The company has a net worth of around 164 Cr. Hence, D/E is 0.06 times. Almost debt-free.
4. Frick India has a return on equity of 10% and a return on capital of 13%. These are moderate numbers. UnlistedZone likes companies with a return on equity and return on capital employed greater than 20%. With a return on capital of just 13%, Frick India is unlikely to create value for investors as it may not even exceed its cost of capital.
5. Frick India posted earnings per share of 250. The current price of Frick India's unlisted shares is 3,100 per share.



Key Takeaways in FY20-21:

1. Frick India's revenue grew marginally by 2.5% in FY21.
2. PAT increased from around 14 Cr to around 20 Cr. This was achieved by cutting employee benefits and other expenses.
3. Trade receivables increased from ~62 Cr in FY20 to ~85 Cr in FY21. Due to this, operating cash flow declined from ~15 Cr in FY20 to ~4 Cr in FY21.
4. The company has also not made any significant investments in the last three years. The impact of this can be seen from the almost negligible growth in Frick India's sales.
5. Frick India has declared a dividend of Rs 2.5 per share.

Key Insights on Frick India Unlisted Stock for FY21-22

1. Revenues increased from Rs 2,375 crore in FY21 to Rs 2,877 crore in FY22. Sales grew at a healthy 21%.
2. Gross profit margin declined from 38% in FY21 to 27% in FY22. Higher raw material costs impacted gross profit.
3. Due to a decline in gross profit margin, PAT was also impacted. PAT declined to Rs 16 billion in FY22 from Rs 20 billion in FY21.
4. Earnings per share is \$272 in FY22.

Key Insights into Frick India Unlisted Stock for FY22-23

1. Frick India Limited's total revenue reached Rs 369.25 million, up 29.38% from Rs 287.71 million in the previous year.
2. Net profit registered an even more impressive growth of 74% to Rs. 28.50 crore as compared to the same period last year (Rs. 16.36 crore).
3. EBITDA margin was 6.70% in FY2021-22 and increased to 10.00% in FY2022-23, implying improved profitability as a percentage of sales.
4. However, debt has increased.
5. Earnings per share will increase to 2475.5 in FY2022-23. Overall, Frick India Limited's financials are showing a positive trend.

Valuation based on FY21-22 financial data:

1. PER = 7.57x
2. Mcap = 216 Cr.
3. Mcap/Sales = 0.59

Stock is undervalued in terms of value.

Q1 FY25 Actual

Particular (In Cr)	Q1FY25	Q1FY24
Revenue from Operations	90	104
Cost of Material Consumed	70	77
Change In Inventories	-10	-7
Employees Benefit Expense	15	13
Other Expenses	8	8
Operating Profit	7	13
OPM	7.78%	12.50%
Other Income	3.5	2.6
Finance Cost	0.6	0.9
Depreciation	0.6	0.5
PBT	9	14
Tax	2	3
PAT	7	11
EPS	111	183



Fundamentals

Fundamentals			
Frick India Ltd	30,010 Per Equity Price	Market Cap (in cr.)	1800
Unlisted Shares Price		P/E Ratio	42.86
Lot Size	20 Shares	P/B Ratio	6.58
52 Week High	30010	Debt to Equity	0.08
52 Week Low	7750	ROE (%)	15.35
Depository	NSDL & CDSL	Book Value	4726.86
PAN Number	AAACF0410C	Face Value	N/A
ISIN Number	INE499C01012		
CIN Number	L74899HR1962PLC002618		
RTA	N/A		

Financials (Figures in cr)

P&L Statement				
P&L Statement	2021	2022	2023	2024
Revenue	227	280	363	481
Cost Of Material consumed	139	204	256	326
Gross Margin	38.77	27.14	29.48	32.22
Change in Inventory	5	-13	-13	10
Employee Benefit Expenses	37	43	51	60
Other Expenses	25	27	33	39
EBITDA	21	19	36	46
OPM	9.25	6.79	9.92	9.56
Other Income	10	7	6	12
Finance Cost	2	2	2	3
D&A	2	2	2	2
EBIT	19	17	34	44
EBIT Margin	8.37	6.07	9.37	9.15
PBT	27	22	38	53
PBT Margin	11.89	7.86	10.47	11.02
TAX	6	5	10	11
PAT	21	17	28	42
NPM	9.25	6.07	7.71	8.73
EPS	350	283.33	466.67	700
Financial Ratios	2021	2022	2023	2024
Operating Profit Margin	9.25	6.79	9.92	9.56
Net Profit Margin	9.25	6.07	7.71	8.73
Earning Par Share (Diluted)	350	283.33	466.67	700

Balance Sheet				
Assets	2021	2022	2023	2024
Fixed Assets	9	9	10	11
CWIP	0.5	0	0	0
Investments	25	26	31	42
Trade Receivables	84	76	86	113
Inventory	39	61	90	88
Other Assets	112.5	118	130	135
TotalAssets	270	290	347	389
Liabilities	2021	2022	2023	2024
Share Capital	0.6	0.6	0.6	0.6
FV	10	10	10	10
Reserves	187	203	231	273
Borrowings	15	15	17	21
Trade Payables	19	15	21	24
Other Liabilities	48.4	56.4	77.4	70.4
TotalLiabilities	270	290	347	389

Cash-Flow Statement				
Cash- Flow Statement	2021	2022	2023	2024
PBT	27	22	38	53
OPBWC	24	20	37	48
Change in Receivables	-22	8.5	-10	-29
Change in Inventories	9	-22	-29	2
Change in Payables	0	0	0	0
Other Changes	-0.44	3.7	28	-6
Working CapitalChange	-13.44	-9.8	-11	-33
Cash Generated From Operations	10.56	10.2	28	15
Tax	-7	-7	-8	-14
Cash Flow From Operations	3.56	3.2	18	1
Purchase of PPE	-1.3	-2	-2	-4
Sale of PPE	0	0	0	0.2
Cash Flow From Investment	4.88	-1.6	-35	1
Borrowing	4.4	0.9	4.4	0.9
Divided	-0.1	-0.18	-0.1	-0.18
Equity	0	0	0	0
Others From Financing	-1.9	-2	-1.9	-2
Cash Flow from Financing	2.4	-1.28	2.4	-1.28
Net Cash Generated	10.84	0.32	10.84	0.32
Cash at the Start	7.4	18	7.4	18
Cash at the End	18.24	18.32	18.24	18.32